



CLUBHOUSE
200 Golfwood Drive
Amherstburg, Ontario
N9V 3T4
www.pointewestgolf.com

Administration
Administration Fax
Clubhouse
Golf Shop

TELEPHONES
519-736-8623
519-736-8625
519-736-2838
519-736-8601

November 2020

Dear Member:

It's been a great golf year for Pointe West and our Members! We've come through the adversity related to COVID with flying colours and, as the season winds down, we are already looking forward to 2021 with lots of positive energy, excitement and hopefully, a return to some type of "normalcy".

This year we have had the pleasure of welcoming more Members to our Club than ever before and the prospects of additional Members joining in 2021 remains strong with new Member Applications still being received during what is considered the "off season".

In addition to our increased revenues in Membership Dues, Guest Fees and Cart Rentals, and with assistance from the Canada Emergency Wage Subsidy, we have succeeded in keeping expenses in check and are happy to report the Club will surpass the goal of an "Operational Breakeven" for 2020. Thanks to all our Members, our Management Team and Staff at Pointe West for this achievement!

While Pointe West has seen many changes over the past thirty-one years, the Club continues to grow and to make an impressionable mark in the Golf Club industry. No doubt there still will be new challenges ahead; however, the Club is moving in the right direction and we are ready to face any challenges head on and with a greater knowledge.

One of our difficulties in making plans for the upcoming year is not knowing what our expected Membership Revenues will be. In order to help with our planning efforts, we need your assistance regarding your membership decisions for 2021. Two years ago, we reduced our Membership Dues to \$3,000 and made a commitment to our Members and Shareholders not increase the dues for three years and we will continue to promote this Membership Rate until April 30th for new Members. Returning Members will also enjoy this reduced Membership Rate by paying their applicable payment method by February 28th, 2021. For payments received past the February 28th date, the Dues will be slightly higher as outlined in the attached 2021 Payment Schedule of Membership Dues as they are subject to an additional fee.

Please take the time to read all the documents and complete and return any forms which apply to your specific membership requirements for the upcoming season. Should you have any questions regarding any of the information enclosed within, please feel free to contact Loriann in Member Sales & Services or Sherry Mailloux in the Administration Office and they will be delighted to answer your questions.

Finally, from our family to yours, Cheryl, myself and all the Staff at Pointe West wish everyone a safe, healthy, and happy holiday season and I look forward to seeing everyone on Opening Day in 2021!

POINTE WEST GOLF CLUB

With Best Regards,

Ed Predki
President